



We're in the business  
of positive  
legal outcomes.



# Great businesses are built on trust.



At Townsends, we've noticed that many of our clients have been with us for a long time, so we decided to ask them why.

The responses all emanated from one core word: 'trust.'

When we work with our business clients, we're more like a partner than a legal supplier. We complement corporate success with legal expertise that consistently achieves both tactical and strategic objectives.

Our extensive experience in superannuation, business law and disputes and financial & estate planning allows us to solve problems easier, arrive at solutions earlier and put strategies in place faster.

## In 1995, we took the law into our own hands.

Since opening our doors in 1995, Townsends Business & Corporate Lawyers have built a team of experts committed to personal client service and offering clear, practical legal advice and services.

In many cases we utilise web-based technology to provide clients with time and cost efficiencies. Our e-Form documents continue to undergo stringent legal review.

From business structuring, helping with particular transactions, advising on legal compliance or managing litigation and disputes, if you run a business we can help.

We specialise in three essential sectors: Business Services, Personal Services and Dispute Management and Litigation.

## About our Personal Services Division.

Superannuation, asset protection, estate and succession planning form the cornerstones of our Personal Services Division. Our goal is always to help clients grow, manage and protect their assets.

Our distinctive and complimentary skills provide end-to-end solutions for clients, their accountants and financial advisers.

**Superannuation** - Townsends superannuation lawyers specialise in all aspects of superannuation including SMSF fund establishment and amendment, gearing, investment structures, compliance and regulatory issues, tax issues, fund reconstruction and winding up, pensions and investment strategy.



**Estate Planning** - Estates are becoming more complicated. There's the increasing attractiveness of superannuation as a vehicle for saving and retiring, legal complexities as to how and where assets can be held, increasingly complicated family situations and changing legislation. That's why clients need lawyers with an in-depth understanding of how best to structure their estate, not just how to write their Will. Assisting advisers to develop holistic solutions to their client's future financial security is our point of difference.

**Succession Planning** - Developing a plan to exit your business and achieve the best result from that process is vital for every business owner. This process needs to be implemented early if it is to be fully effective. The team at Townsends can assist owners to develop a succession plan that will assist the growth in the ultimate value of the business, ensure the client achieves the full benefit of that value and makes succession a smooth and stress-free process.

### About our Business Services Division.

We work closely with clients on strategic issues, documentation, compliance and negotiation to reduce business risks and add to growth potential. We assist many businesses at the start-up phase with structuring and fund raising advice, in the development phase with advice on all legal aspects of operation, compliance and succession, and at the exit phase when the business is sold.

### About our Dispute Management & Litigation Division.

Townsends also assists business in handling those inevitable disputes that crop up from time to time. From the provision of a commercially-astute opinion on a matter, exploration of available options and full information on progress, costs and timing, we help you manage the process from start to finish. We work hard to understand the broader business issues behind the legal dispute to maximise the opportunity for a successful dispute outcome and to minimise costs.

Business lifecycle	Our business services
<b>Business Establishment</b>	All the legal advice and documentation necessary to set up or purchase a business and run it effectively while at the same time protecting the owner's other assets.
<b>Business Operation</b>	All the legal advice and documentation necessary to efficiently and effectively conduct the business and its transactions and manage its stakeholders and compliance duties.
<b>Business Closure</b>	All the legal advice and documentation necessary to sell or close the business and effectively ensure that no ongoing liabilities will remain and key relationships have been managed effectively.



## We don't believe in the law of averages.

The professional team at Townsends Business & Corporate Lawyers believes in legal excellence.

Our solicitors offer extensive experience servicing the commercial and financial services sectors, making Townsends the legal partner you can trust.

For information on how we can help you achieve positive legal outcomes, please visit [www.townsendslaw.com.au](http://www.townsendslaw.com.au) or call us on (02) 8296 6222.

